

BALANCE SHEET

At as 30 Sep 2010

Unit: VND

ASSETS	Code	Note	Beginning Balance	Ending Balance
A. SHORT-TERM ASSETS (100=110+120+130+140+150)	100		115,012,060,081	93,186,589,396
I. Cash and cash equivalents	110		36,148,791,850	6,025,237,748
1. Cash	111		5,548,791,850	4,025,237,748
2. Cash equivalents	112		30,600,000,000	2,000,000,000
II. Short-term financial investments	120			
III. Receivables	130		42,085,555,886	34,311,666,196
1. Trade accounts receivables	131		28,085,815,824	20,364,731,967
2. Advances to suppliers	132		11,350,685,215	11,664,360,873
5. Other receivables	135		2,649,054,847	2,282,573,356
IV. Inventories	140		34,008,174,783	49,125,506,029
1. Inventories	141		34,008,174,783	49,125,506,029
2. Provision for devaluation of inventories	149			
V. Other short-term assets	150		2,769,537,562	3,724,179,423
1. Short-term prepaid expenses	151			
2. VAT deductible	152		1,618,501,690	1,593,248,020
3. Tax and accounts receivable from State budget	154			741,675,711
4. Other short-term assets	158		1,151,035,872	1,389,255,692
B. LONG-TERM ASSETS (200=210+220+240+250+260)	200		46,572,467,264	45,340,474,466
I. Long-term receivables	210		-	-
1. Long-term receivables from customers	211			
2. Capital receivable from subsidiaries	212			
3. Long-term inter-company receivables	213			
4. Other long-term receivables	218			
5. Provision for long-term bad receivable (*)	219			
II. Fixed assets	220		34,888,016,264	33,686,023,466
1. Tangible fixed assets	221		19,973,474,640	18,582,943,684
- Historical cost	222		46,832,652,808	47,078,879,028
- Accumulated depreciation	223		(26,859,178,168)	(28,495,935,344)
2. Finance leases fixed assets	224		-	-
- Historical cost	225			
- Accumulated depreciation	226			
3. Intangible fixed assets	227		13,774,278,800	13,774,278,800
- Historical cost	228		13,774,278,800	13,774,278,800
- Accumulated depreciation	229			
4. Construction in progress expenses	230		1,140,262,824	1,328,800,982
III. Property investment	240		-	-
- Historical cost	241			
- Accumulated depreciation (*)	242			
IV. Long-term financial investments	250		11,684,451,000	11,654,451,000
1. Investment in subsidiaries	251			
2. Investment in joint-venture	252		11,498,100,000	11,498,100,000
3. Other long-term investments	258		186,351,000	156,351,000
4. Provision for devaluation of long-term finance investment	259			
V. Other long-term assets	260		-	-
1. Long-term prepaid expenses	261			
2. Deferred income tax assets	262			
3. Others	268			
VI. Goodwill	269			
TOTAL ASSETS	270		161,584,527,345	138,527,063,862
CAPITAL SOURCE	Code	Note	Beginning Balance	Ending Balance
A. LIABILITIES (300= 310+330)	300		67,273,700,857	35,242,228,118
I. Short-term liabilities	310		67,273,700,857	35,214,797,713
1. Short-term borrowing and debts	311		42,222,528,100	7,814,537,859
2. Trade accounts payable	312		13,236,584,126	17,486,520,022
3. Advances from customers	313		1,402,173,877	5,223,884,326
4. Taxes and liabilities to State budget	314		3,196,768,710	762,651,404
5. Payable to employees	315		2,894,741,067	6,896,179
6. Payable expenses	316		146,940,876	106,224,059
7. Accounts payables	317			
8. Payable in accordance with contracts in progress	318			
9. Other short-term payables	319		4,173,964,101	3,814,083,864
10. Provision for short-term liabilities	320			
II. Long-term liabilities	330		-	27,430,405
1. Long-term accounts payables-Trade	331			
2. Long-term accounts payables-Affiliate	332			
3. Other long-term payables	333			
4. Long-term borrowing and debts	334			
5. Deferred income tax	335			

6. Provision for unemployment allowance	336			27,430,405
7. Provision for long-term liabilities	337			
B. OWNER'S EQUITY (400= 410+430)	400		94,310,826,488	103,284,835,744
I. Capital sources and funds	410		93,734,964,736	103,146,551,564
1. Paid-in capital	411		80,000,000,000	80,000,000,000
2. Capital surplus	412			
3. Other capital of owner	413		(190,000)	(190,000)
4. Treasury stock	414			
5. Assets revaluation difference	415			
6. Foreign exchange difference	416			
7. Investment and development fund	417		5,865,927,445	5,865,927,445
8. Financial reserve fund	418		1,824,104,195	1,824,104,195
9. Other fund belong to owner's equity	419			
10. Retained profit	420		6,045,123,096	15,456,709,924
11. Capital for construction work	421			
II. Budget sources	430		575,861,752	138,284,180
2. Bonus and welfare fund	431		575,861,752	138,284,180
3. Budget for fixed asset	433			
C. MINORITY INTEREST	439			
TOTAL RESOURCES	440		161,584,527,345	138,527,063,862

OFF BALANCE SHEET ITEMS

Items	Code	Note	Ending Balance	Beginning Balance
1. Operating lease assets		24		
2. Goods held under trust or for processing				
3. Goods received on consignment for sale				
4. Bad debts written off				
5. Foreign currencies:			81,931.27	48,018.82
+ USD				
+ EUR				
6. Subsidies of state budget			0	0

INCOME STATEMENT

Quarter 3/ 2010

Unit: VND

Items	Code	Note	Quarter 3		Accumulation	
			Current year	Previous year	Current year	Previous year
1	2	3	4	5	6	7
1. Sales	01		34,929,150,232	27,802,699,361	104,512,598,671	101,465,715,686
2. Deductions	02					
3. Net sales and services	10		34,929,150,232	27,802,699,361	104,512,598,671	101,465,715,686
4. Cost of goods sold	11		27,926,740,967	22,793,421,622	84,002,909,285	82,926,075,054
5. Gross profit	20		7,002,409,265	5,009,277,739	20,509,689,386	18,539,640,632
6. Financial income	21		317,537,286	2,021,367,744	1,146,741,674	2,225,530,947
7. Financial expenses	22		753,009,960	584,126,547	2,377,896,379	1,622,470,231
<i>Include: Interest expense</i>	23		289,576,327	483,170,932	1,057,274,094	1,521,514,616
8. Selling expenses	24		929,165,329	1,280,411,899	2,732,228,944	3,318,446,519
9. General & administrative expenses	25		1,974,956,404	1,584,644,524	6,877,812,601	5,219,391,538
10. Net operating profit	30		3,662,814,858	3,581,462,513	9,668,493,136	10,604,863,291
11. Other income	31		29,846,594	297,021,032	110,261,919	297,836,075
12. Other expenses	32		1,000	130,296,653	77,168,226	130,301,610
13. Other profit	40		29,845,594	166,724,379	33,093,693	167,534,465
14. Profit or loss in joint venture	45					
15. Profit before tax (50=30 + 40)	50		3,692,660,452	3,748,186,892	9,701,586,829	10,772,397,756
16. Current corporate income tax expenses	51		923,165,113	937,046,723	2,425,396,707	2,693,099,439
17. Deferred corporate income tax expenses	52					
18. Profit after tax (60=50 - 51 - 52)	60		2,769,495,339	2,811,140,169	7,276,190,122	8,079,298,317
18.1 Profit after tax of minorities	61					
18.2 Profit after tax of the parent company's shareholders	62		2,769,495,339	2,811,140,169	7,276,190,122	8,079,298,317
19. EPS (VND/share)	70					

CASH FLOW STATEMENT

Quarter 3/2010 (Indirect method)

Unit: VND

Items	Code	Note	Accumulation	
			Current year	Previous year
I. CASH FLOWS FROM OPERATING ACTIVITIES:				
1. Profit before tax	01		9,701,586,829	10,772,397,756
2. Adjustment in accounts			2,974,512,140	3,109,418,817
Fixed assets depreciation	02		1,930,138,046	2,708,682,322
Provisions	03			
Unrealized foreign exchange difference loss/gain	04			
Loss/gain from investments	05		(12,900,000)	(1,120,778,121)
Interest expenses	06		1,057,274,094	1,521,514,616
3. Operating profit before the changes of current capital	08		12,676,098,969	13,881,816,573
Changes in accounts receivable	09		7,552,297,220	6,562,230,074
Changes in inventories	10		(15,117,331,246)	12,220,843,519
Changes in trade payables	11		4,803,048,929	(1,362,087,520)
Changes in prepaid expenses	12			
Paid interest	13		(1,057,274,094)	(1,521,514,616)
Paid corporate income tax	14		(3,168,207,138)	(1,583,357,669)
Other receivables	15			
Other payables	16		(727,577,572)	(140,293,216)
Net cash provided by (used in) operating activities	20		4,961,055,068	28,057,637,145
II. CASH FLOWS FROM INVESTING ACTIVITIES:				
1. Cash paid for purchase of capital assets and other long-term assets	21		(728,145,248)	(2,461,521,232)
2. Cash received from liquidation or disposal of capital assets and other long-term assets	22			305,952,500
3. Cash paid for lending or purchase debt tools of other companies	23		30,000,000	
4. Withdrawal of lending or resale debt tools of other companies	24			
5. Cash paid for joining capital in other companies	25			
6. Withdrawal of capital in other companies	26			
7. Cash received from interest, dividend and distributed profit	27		21,526,320	1,315,037,070
Net cash used in investing activities	30		(676,618,928)	(840,531,662)
III. CASH FLOWS FROM FINANCING ACTIVITIES:				
1. Cash received from issuing stock, other owners' equity	31			
2. Cash paid to owners' equity, repurchase issued stock	32			
3. Cash received from long-term and short-term borrowings	33		39,095,937,024	61,806,160,522
4. Cash paid to principal debt	34		(73,503,927,266)	(59,545,995,138)
5. Cash paid to financial lease debt	35			
6. Dividend, profit paid for owners	36			
Net cash (used in) provided by financing activities	40		(34,407,990,242)	2,260,165,384
Net cash during the period	50		(30,123,554,102)	29,477,270,867
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	60		36,148,791,850	8,472,764,271
Influence of foreign exchange fluctuation	61			
CASH AND CASH EQUIVALENTS AT END OF YEAR	70		6,025,237,748	37,950,035,138